

## **IMPERIAL BAG & PAPER CO., LLC ANNOUNCES THE ACQUISITION OF BORAX PAPER PRODUCTS, INC.**

Jersey City, NJ – February 26, 2016 – Imperial Bag & Paper Co., LLC (“Imperial”), a leading regional and national distributor of disposable food service and janitorial supplies, announces the acquisition of Borax Paper Products, Inc. (“Borax”). The transaction represents the seventh acquisition under the leadership of Robert and Jason Tillis.

Based in Bronx, NY, Borax is a distributor of food packaging, paper products, foodservice disposables, and janitorial and sanitary supplies serving Metro New York and the tri-state region. The acquisition of Borax will provide both Borax and Imperial’s customers with an expanded product offering and market leading customer service.

“With the addition of Borax’ experienced and knowledgeable sales force, the combined company will be able to provide enhanced distribution solutions and offer a broader range of products and services,” said Robert Tillis, CEO of Imperial. “We strive to be the most responsive and knowledgeable company in the market, and Borax is known for a similar focus and reputation. We enthusiastically welcome the Borax team members to Imperial and look forward to working together to grow the business.”

Marc Borak, President of Borax, said, “I am confident that the excellent level of service that customers have experienced with Borax will continue under the leadership of Imperial.”

“Our customers can expect the same great service with access to a broader product and service offering. We can bring new opportunities to our customers and employees, while maintaining our traditions of service, responsiveness and expertise,” said Howard Hirsch, Vice President of Borax.

Borax is the seventh acquisition under the Tillis’ leadership and Imperial will continue to look for other strategic acquisitions to enhance product and service offerings, geographic footprint, and end markets served.

“The Borax acquisition is the next step in Imperial’s strategy to establish our position as the industry leading provider of food packaging, paper products, foodservice disposables, and janitorial and healthcare supplies in the Northeast and Mid-Atlantic, as well growing our presence with national accounts,” said Jason Tillis, President of Imperial. “Our vision is to further grow our business in existing markets and in new geographies.”

### **About Imperial Bag & Paper Co., LLC**

Founded in 1935, Imperial Bag & Paper Co, LLC is the largest independent distributor of foodservice disposables and janitorial supplies in the Northeast and Mid-Atlantic regions. For additional information, please visit [www.imperialbag.com](http://www.imperialbag.com).

### **CONTACT**

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